Maine

Regional Advisory Committee MOT Update 6/18/15

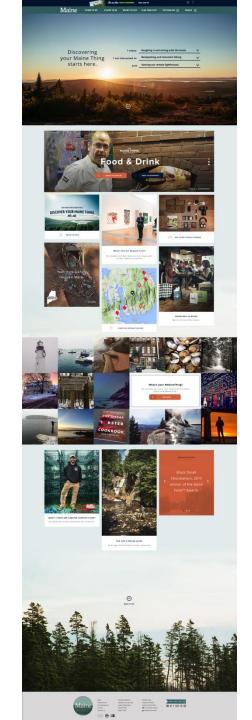
Creative & Content Update

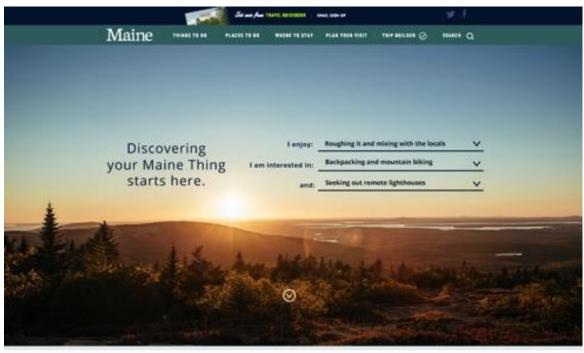
Overarching Strategy

- Develop content to reach customer segments based on their motivating triggers in order to drive our desired response:
 - Put Maine on short list
 - Select Maine
 - Plan to stay longer, spend more money
 - Share experiences, become an advocate
- Create content that resonates with our customer segments, in a variety of formats conducive to their desires, and appropriate for the environment in which it's being consumed
- Create as many touch points with the consumer as possible (to drive conversion to visitation)

Website

- Develop new content that resonates with customer segments based on their motivating triggers
- Provide users less familiar with Maine, easy access to recommended experiences
- Use direct, actionable language
- Update content more frequently to keep the homepage fresh
- Encourage users to engage with brand via UGC/social
- Cross-promote content being served in other channels (i.e. Consumer email content)







Website Discovery Results Page







PLACES TO GO WHERE TO STAY PLAN YOUR VISIT TRIP BUILDER (2) SEARCH (2)

Discovering your Maine Thing starts here.

Maine

I enjoy: Roughing it and mixing with the locals

I am interested in:

Backpacking and mountain biking

Seeking out remote lighthouses



Congratulations. You're on your way to discovering your Maine Thing. We've hand-selected these top picks just for you.

Top Recommendations for you:





Maine lobster is the starring item on menus at sophisticated restaurants throughout the state, as well as at rough-hewn shantles with picnic tables set along the coast. To many people, it just...



SCENIC BYWAYS

Only 150 roads in the United States have been designated National Scenic Byways or All-American Roads and Maine boasts four of them. Each of Maine's scenic byways includes archaeological, cultural...



WINDJAMMER CRUISES

The old timbers creak and the deck sways. Tall masts soar overhead. Huge sails luff and flap in the wind. The clean salty smell of the sea washes over you. In the distance, a schooner is bent over in the breeze..



MAINE'S SEA-TO-TABLE MOVEMENT

Although the "sea-to-table" movement doesn't get as much media attention as the "farm-to-table" movement, it serves as the bedrock of Maine's coastal communities in the same way farms...



THE GREAT MAINE LOBSTER ROLL DEBATE EXPLORE LIGHTHOUSES

Maine lobster is celebrated from sea to table throughout the state, but that doesn't mean the tasty crustacean doesn't come served with a side of controversy. Like every iconic local dish...



Carved by glaciers thousands of years ago, Maine's coastline is a jumble of points, passages, bays, inlets, coves, and fjord-like fingers of land reaching into a sea dotted by hundreds of little islands, ledges...

You Might Also Like:



CAPE NEDDICK "NUBBLE" LIGHT

Cape Neddick Lighthouse, often called "Nubble Light," was completed in 1879. The picturesque and often-photographed lightnouse features a...



ODYSSEY WHALE WATCH

We offer a number of activities including salt water fishing, whale watching, scenic harbor cruises dinner cruises lobster bakes and rolley tours. Available for private charters...

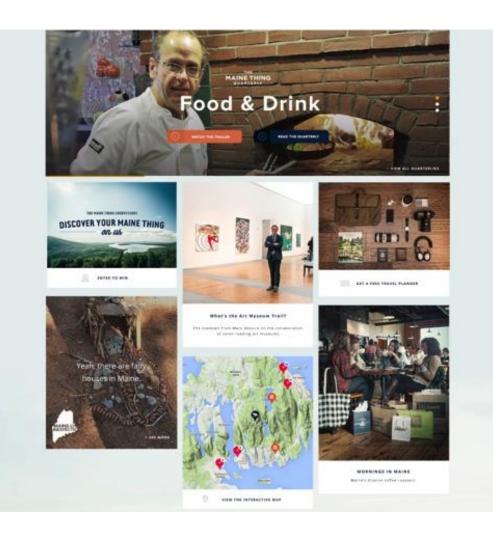


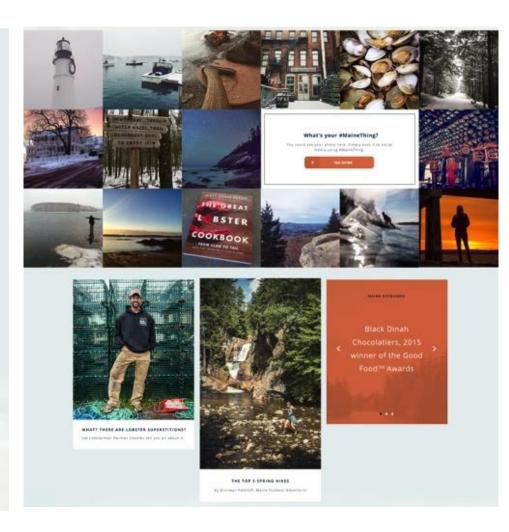




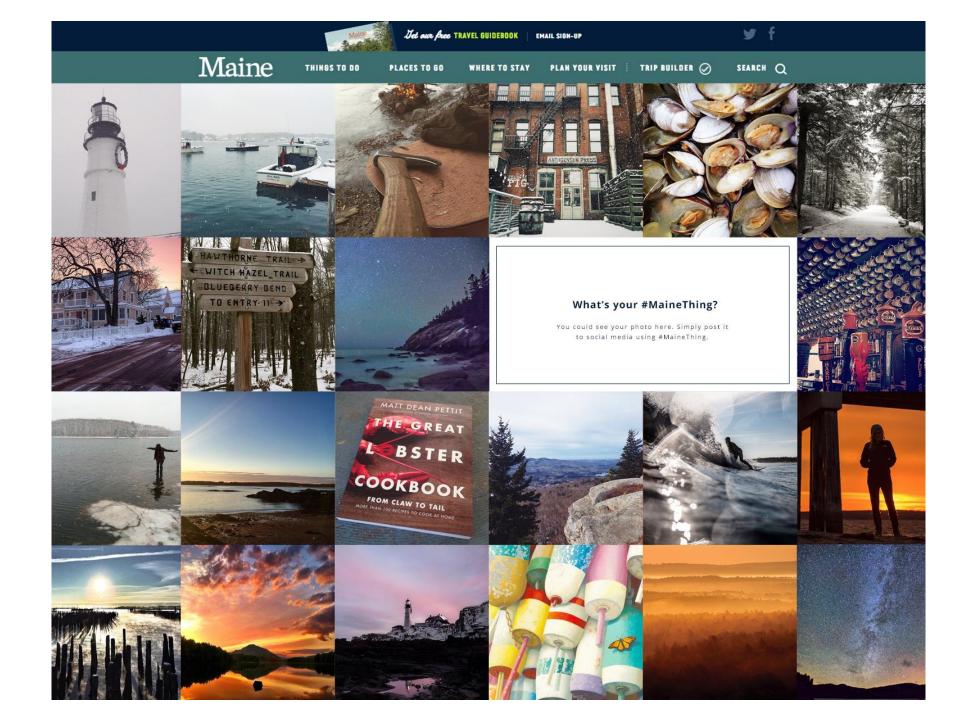








Website UGC Page

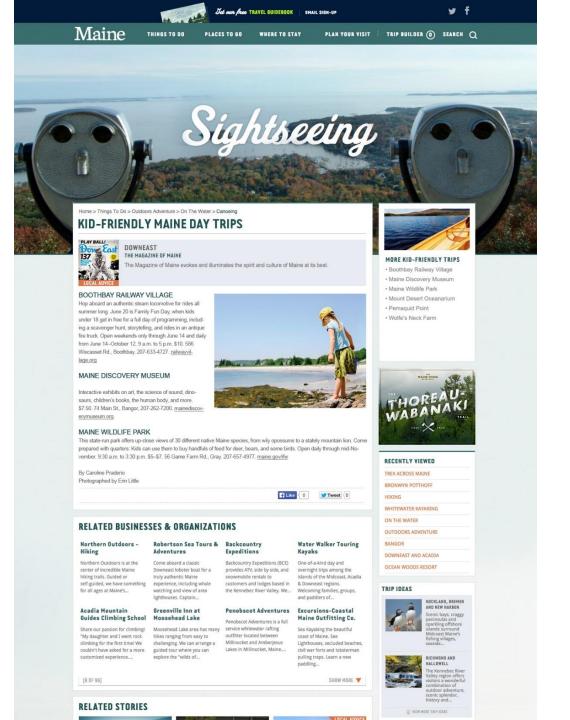


Website Partnerships

DownEast

Yankee

Maine Magazine



Website Quarterly







THE FOOD YOU'RE GETTING DID NOT TRAVEL THREE THOUSAND MILES. IT TRAVELED A couple of MILES. IN OUR CASE, IT'S EIGHT-TENTHS OF A MILE.



As Chef Altiero describes it: "In many, many places in Maine-whether it's Bar Harbor, Belfast, Damariscotta, Portland, wherever it happens to be-the food you're getting did not travel 3,000 miles. It traveled a couple of miles. In our case, it's eight-tenths of a mile."













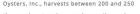


Oysters-They're Not Just for Rockefellers

It's a nice fringe benefit, having the world's second-largest ocean in your backyard. And even better when that ocean is home to some of the best sustainable food on the planet. Take oysters, for one ... although oyster lovers are inclined to indulge in a significantly higher number.

Because of the relatively chilly water in the depths off the Maine coast, the local wild oyster population does not reproduce in great numbers. But Maine's inner coastal waters provide excellent conditions, with all the creature comforts to make a farm-grown Maine oyster as happy as a ... well, we'll get to that other sea creature later.

So what exactly makes Maine oysters so special, other than the honest, friendly personalities they have in common with all native Mainers? The husband and wife team of Eric Horne and Valy Staverlynck weighed in on the subject. Their company, Maine Oysters, Inc., harvests between 200 and 250



Maine VISITMAINE COM

Quarterly Promotion



This issue of the Maine Thing Quarterly follows an intreptid group of modern-day explorers as they retrace Thoreau's route from Bangor to Eagle Lake and back. It's all in celebration of the 150th anniversary of the publication of his seminal book, "The Maine Woods," Just as Thoreau did in 1857, this group of academics, Penobscot tribal historians and wilderness guides experienced the region's transcendent wilderness, learned about the Wabanaki, Maine's Native people, and, ultimately, gained insight into themselves.

This is an immersive, media rich experience that allows you to step into a part of America's wilderness that is unchanged by time.



DIGITAL CONTENT KIT

In an effort to help you keep content fresh on your website, blog or social channels, (and to help us spread the word)

we're making assets from the issue available for you to share. Log on to visitmaine.com with password

ThoreauPromo to download video content, photography, social posts and a campaign badge.



CONNECT WITH VISIT MAINE





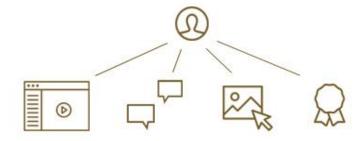






This issue of the Maine Thing Quarterly follows an intrepid group of modern-day explorers as they retrace Thoreau's route from Bangor to Eagle Lake and back. It's all in celebration of the 150th anniversary of the publication of his seminal book, "The Maine Woods." Just as Thoreau did in 1857, this group of academics, Penobscot tribal historians and wilderness guides experienced the region's transcendent wilderness, learned about the Wabanaki, Maine's Native people, and, ultimately, gained insight into themselves.

This is an immersive, media rich experience that allows you to step into a part of America's wilderness that is unchanged by time.



DIGITAL CONTENT KIT

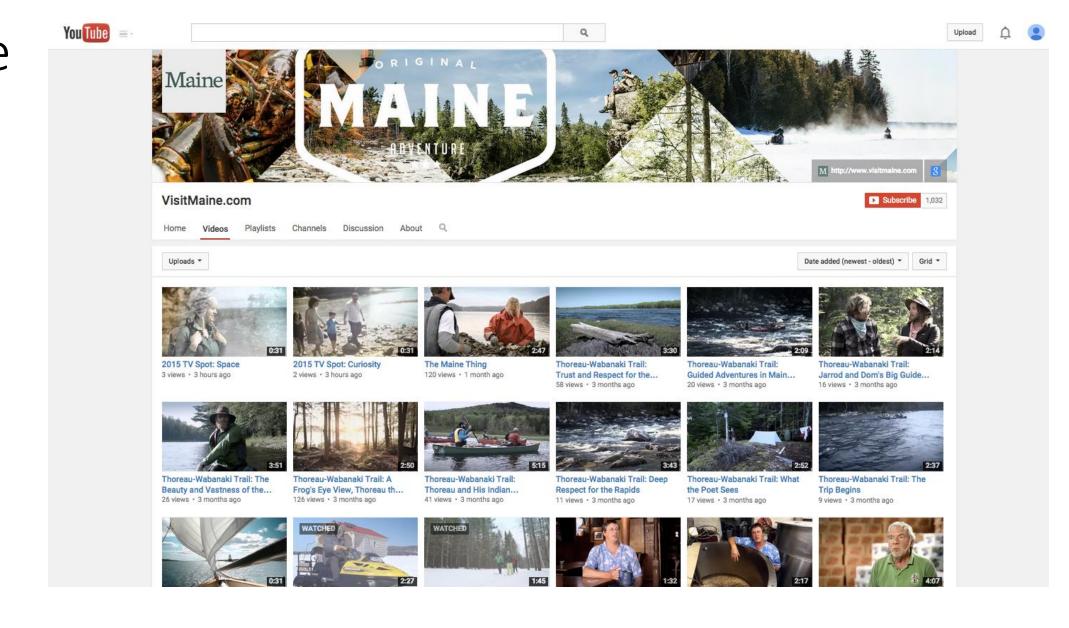
In an effort to help you keep content fresh on your website, blog or social channels, (and to help us spread the word)

we're making assets from the issue available for you to share. Log on to visitmaine.com with password

ThoreauPromo to download video content, photography, social posts and a campaign badge.



Website YouTube



E-mail Marketing

- Create calendar around content that resonates with our customer segments
- Add more features and detailed content because consumers are using them during active planning as well as in-destination
- Improve opportunities for sharing
- Use typing tool as part of opt-in process to begin segmenting the database so we can eventually deploy fully custom emails
 - Revisit the form so that we don't continue to collect data we're not using
- Deploying targeted emails to industry partners to help promote Quarterly website
- No more single themed emails, they are too narrow in scope
- Include a range of both long-term and short-term topics

Email Consumer

















Maine FORWARD EMAIL | VISITMAINE.COM



WHAT YOU NEED TO KNOW

FROM MEG MAIDEN OF THE MAINE WINDJAMMER ASSOCIATION AND CAPTAIN BARRY KING SEE MORE











DECLARATION OF FERMENTATION:

May 23-24 Boothbay Harbor

MOOSE FESTIVAL & MOOSE LOTTERY:

June 12-14 Bethel

GREAT FALLS BREWFEST:

June 20 Lewiston KITTERY BLOCK PARTY:

June 20 Kittery

BLISTERED FINGERS BLUEGRASS

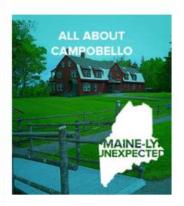
FESTIVAL: June 17-20 Litchfield

DAMARISCOTTA PIRATE RENDEZVOUS:

June 20 Damariscotta



ORDER A FREE TRAVEL GUIDEBOOK





THE MAINE THING SWEEPSTAKES

DISCOVER YOUR

MAINE THING

ON US

ENTER TO WIN

















FROM OUTDOOR ENTHUSIAST AND LIFELDING AFICIONADO
OF ACADIA NATIONAL PARK, PHIL SAVIGNANO LE MONTE











indy all-are Makes Disto Pior, Portland



ORDER A FREE TRAVEL GUIDEBOOK





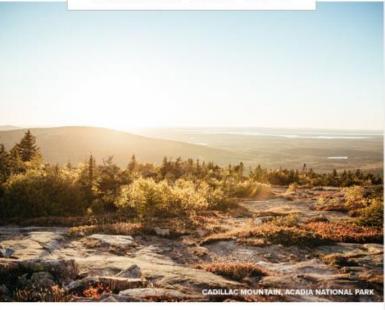




Maine

FORWARD EMAIL | VISITMAINE.COM

5 ACADIA MUST-SEES



FROM OUTDOOR ENTHUSIAST AND LIFELONG AFICIONADO OF ACADIA NATIONAL PARK, PHIL SAVIGNANO SEE MORE









UPCOMING

BANGOR BEER FESTIVAL:

June 20 Bangor

WHOOPIE PIE FESTIVAL:

June 27 Dover-Foxcroft

MAINE INTERNATIONAL FILM FESTIVAL:

July 10-19 Waterville

NATIVE AMERICAN FESTIVAL & BASKETMAKERS MARKET:

July 11 Bar Harbor

HERMIONE VISIT TO CASTINE:

July 11-15 Castine

IBERDROLA TALL SHIPS PORTLAND 2015:

July 18-20

Maine State Pier, Portland



ORDER A FREE TRAVEL GUIDEBOOK





THE MAINE THING SWEEPSTAKES

DISCOVER YOUR

MAINE THING

ON US

ENTER TO WIN









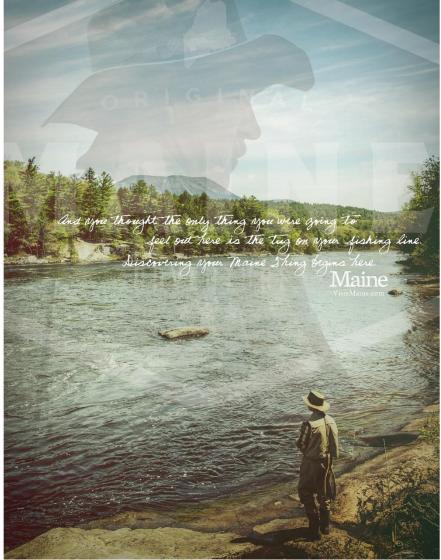


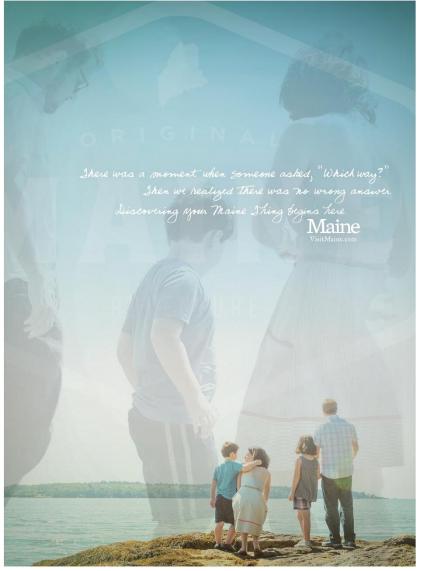
Paid Advertising

- Work that resonates on a personal level and transcends the "stuff"
- Is attention getting
- Captures the essence and beauty of Maine
- Language around The Maine Thing
- Has a clear call-to-action
- Use language, messaging and photography that we know appeals to our customer segments, and customize where needed
- Evolve the campaign so it stays fresh and relevant
- Work harder to set Maine apart from the competitive set

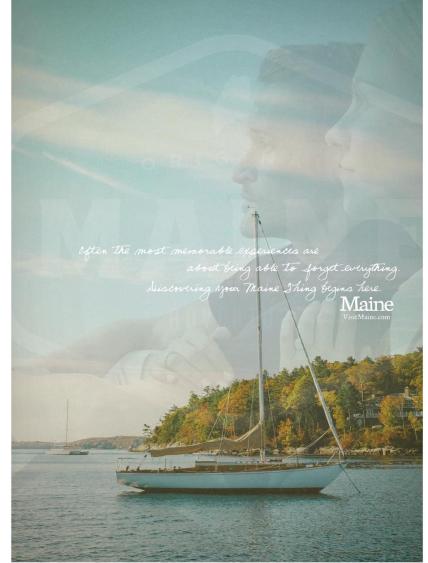














- 17. Bashful, Dopey or Doc

- 32. Beachgoer's acquisitio 33. __XING (street sign) 34. Knight's mount

- 64 Spoiled kids
- 65. "Hawkeye" __ (fictional chara from Crabannie Cove, Maine

- 88. Prefix meaning "trillion" 90. Resident of northern Iraq

- 96. Key in 97. River through Russia 100. "__voyage!" 101. Mouse surface

- 104. Lewiston, Maine coll
- - Dacaball's Portland

VisitMaine.com

- Site of an Edna St. Vincent
- Millay statue For all to hear 10. Subway station
- 11. Trig ratio: Abbr. 12. Draftable, to the army
- 13. Pumpkinboat __
- (Damariscotta race 14. Give the slip to 15. Eau __ (brandy)

- - - 59. Life story, for short
 - 60. Brain scans: Abbr. 62. Bangor, Maine college 64. Timely benefit

 - 69. Former Maine senator

 - 72. Roseanne of comedy
 73. Fiotional Maine town in
 many Stephen King tales
 74. Saxophonist's buy

- 37. Country great 38. Halley's, for on 39. Yoked beasts 40. Towel word
- 41. Pitchfork prongs
 42. Hobby farm bugs
- 87. Blaster's need 89. Capital of Maine
- St. Capital of Maine
 Nota __(take notice)
 Skowhegan, home of world's tallest __
 Hand a Bobssey twin
 The Maine __Blossom Festival, in Fort Fairfield
 Corn serving

 - 9. University of Maine city 9. Go online 90. Snoopy's foe, the Red 101. Banger's 31-feet-tall resident __ Bunyan
 - 103. M.D.'s, informally
 - 104. Ruth of Cooperstown

 - 107. Freeport's oldest outfitter:
 - 109. "Do _ others ..."
 - 112. Derby or bowler 114. Animation frame
 - 116. "Atlas Shrugged

Stumped? Get the answers at visitmaine.com/crossword.



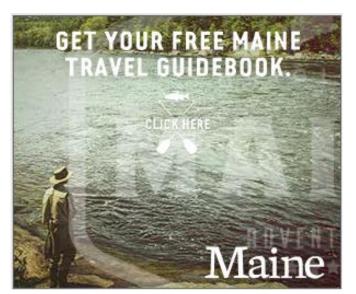




Digital Banners







Digital Native



f SHARE THIS



The Thoreau-Wabanaki Trail in Maine is more than a foray into nature. For the American writer, philosopher and naturalist Henry David Thoreau, this trek through the woods was an inspiration and an opportunity to find true inner-peace. It was here that Thoreau encountered a spectacular natural world as primordial as it was pure, as rugged as it was pristine. Famed for his devotion to the outdoors and his determination to explore a simple, self-reliant and freedom-seeking existence, this journey of self-exploration resulted in "The Maine Woods"

More than 150 years after its publication, intrepid groups of modern-day explorers continue to retrace Thoreau's epic journeys into the wilds of Maine. So secure your life lacket, settle into your cance and experience nature as Thoreau intended.

Venture into the Maine woods to relive the experience of Thoreau's third and final endeavor. These are the views that

Mount Katahdin I Among the seminal experiences during Thoreau's Maine excursions was his epichany on the power and nurity of nature during his climb of Mount Katabrin, the highest neak in Maine, Named by the Penghang Tribe, Katabrin, translates to mean "the greatest mountain." It's an appropriate title for this prominent feature of the Maine landscape.

From the summit of Mount Katahdin, explorers rise literally from darkness to dawn's first light. Mount Katahdin is one of the first places in the U.S. mainland to have the morning sun's rays touch its surface. You'll never feel more at peace than when

Penobscot River | Located in the heart of the forestland in northern Maine, the Penobscot River Corridor is a prime location for remote fishing excursions, whitewater rafting and reflection. Thoreau traveled miles along this winding waterway, looking ahead and into the future of Maine

In the wake of his cance trip, Maine has focused on conservation. The Penobscot River and its surrounding nature have remained kindred in spirit to the joy and wonderment Thoreau first felt when encountering the Maine woods. The vast majority of Maine's wild lands-from the deep forests and majestic uplands to the mystical waters and breathtaking coastline-remain virtually unchanged from the time of Thoreau.

Chesuncook Lake | On a dazzling day, you can gaze out on the waters of Maine's third-largest lake and its glittering surface. For Thoreau, it served as a muse. For today's visitors, it offers inspiration as well as adventure. It's best known as the starting point for whitewater rafting on the Penobscot River.

Allagash River | Everything calms down on the Allagash River, part of the 92-mile Allagash Wilderness Waterway that's a secret haven for locals fishing for brook trout. Its remote location flowing through 60miles of undeveloped forest requires you to embrace your inner Thoreau. Access to the river is limited, and you'll need to turn this sojourn into a multi-day experience that requires wading and canoeing. The reward, however, is cool and calm waters where the only sound you'll hear for hours is the swish of your fishing line whipping through the air.

Moosehead Lake | In the heart of the Maine Highlands is Moosehead Lake, the largest body of water in the state. Stretching over 74,890 acres, the area is ripe for discovery with coves, inlets, islands, rocks and deep shorelines.

These waters are the same ones Thoreau dipped his hand into, creating a ripple effect through time. His words continue to resonate with those who cross the spot. 'Not only for strength, but for beauty, the poet must, from time to time, travel the logger's path and the Indian's trail, to drink at some new and bracing fountain of the Muses, far in the recesses of the

For today's visitors, the opportunities to explore wild, remote places and, thereby, to touch new levels of the mind and spirit are as abundant and inviting as ever.

How will the Thoreau-Wabanaki Trail inspire you? Discovering your Maine thing begins here.





The idea of time travel has long captivated the imagination, resulting in a multitude of works in literature and film-from the novel. "The Time Machine" by H.G. Wells, to the more recent Hollywood production. "Interstellar." Yet it was a book of non-fiction published a century and a half ago that held the secrets of not only transcending time but of planting one's boots firmly in its primordial ground, of slipping one's hand



At least that was the case for a recent group of travelers to the wilds of Maine. The book that contained the secrets of their teleportation? "The Maine Woods" by writer philosopher, naturalist and time travel buff, Henry David Thoreau. And what better way to honor and celebrate the 150th anniversary of the publication of Thoreau's accounting of his three forays into the Maine woods than to recreate the path and the experience of his third and final venture.













Maine

Questions?