Maine Office of Tourism Visitor Tracking Research

Fall 2012 Seasonal Topline

Prepared by



Purpose and Methodology



Research Purpose and Methodology

The purpose of the Maine Office of Tourism's Visitor Tracking Research is to provide insight into the tourism activity in Maine. These insights are provided by three distinct surveys.

National Omnibus Survey

Information is collected from a nationally representative sample of the population of the United States

Overnight Visitor Survey

Information is collected from overnight travelers who live in Maine's core advertising markets (New England, NJ, NY, PA, DE, MD, DC and Eastern Canada) and who have taken a trip to Maine in the last four weeks

Day Visitor Survey

Information is collected from day travelers who live within a 100-mile radius of Maine's borders who have traveled to Maine within the last four weeks on a trip of greater than 50 miles outside of their usual routine

Identify Maine's share of the US travel market

Estimate the number of visitors who come to Maine

Provide a profile of Maine visitors

Estimate the amount of spending devoted to tourism in Maine

Determine the Maine traveler's level of satisfaction and view of Maine

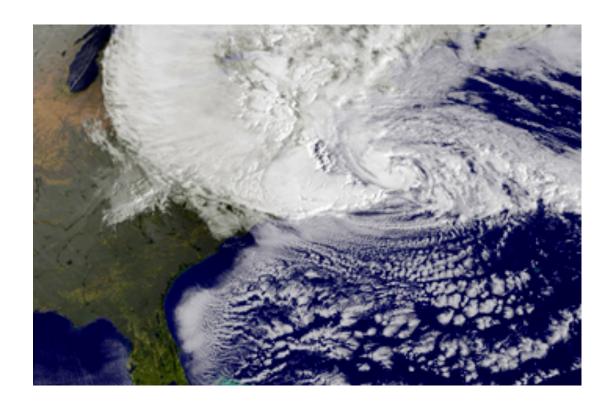


2012 Fall Season Travel Context



National Weather – Hurricane Sandy

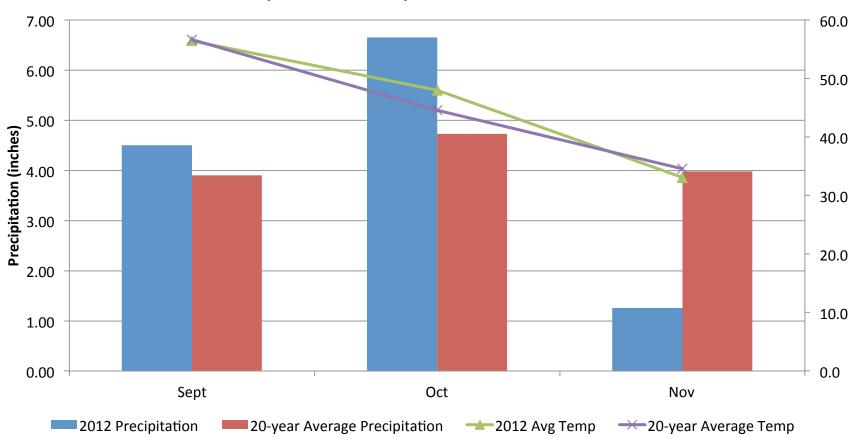
• During October 2012, Hurricane Sandy hit the eastern coast of the United States, causing billions of dollars of damage to buildings, infrastructure, and natural habitats.





Maine Weather

Precipitation and Temperature – Maine Fall2012

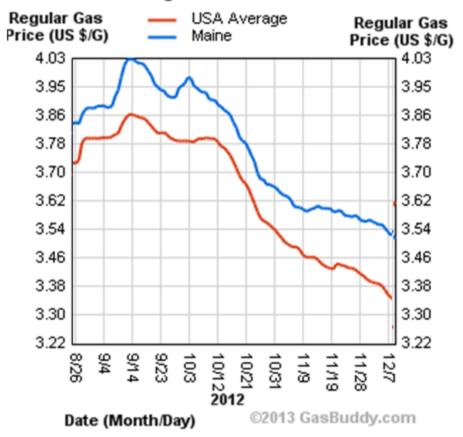




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Gas Prices

Average Retail Price Chart

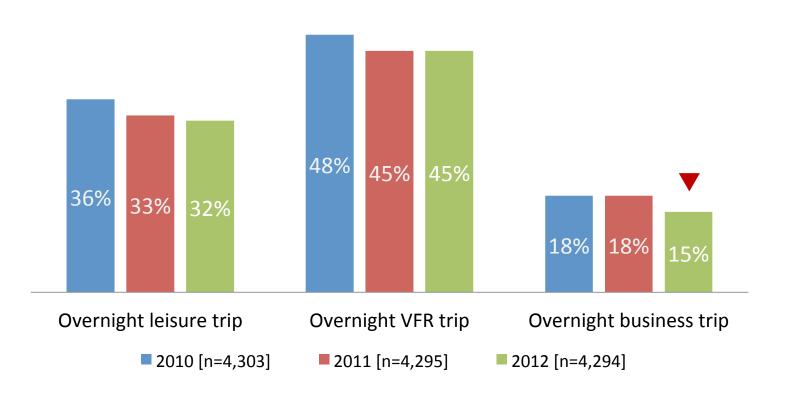




Source: GasBuddy.com

National Travel Context

Proportion of U.S. Residents Taking a Trip During the Fall Season

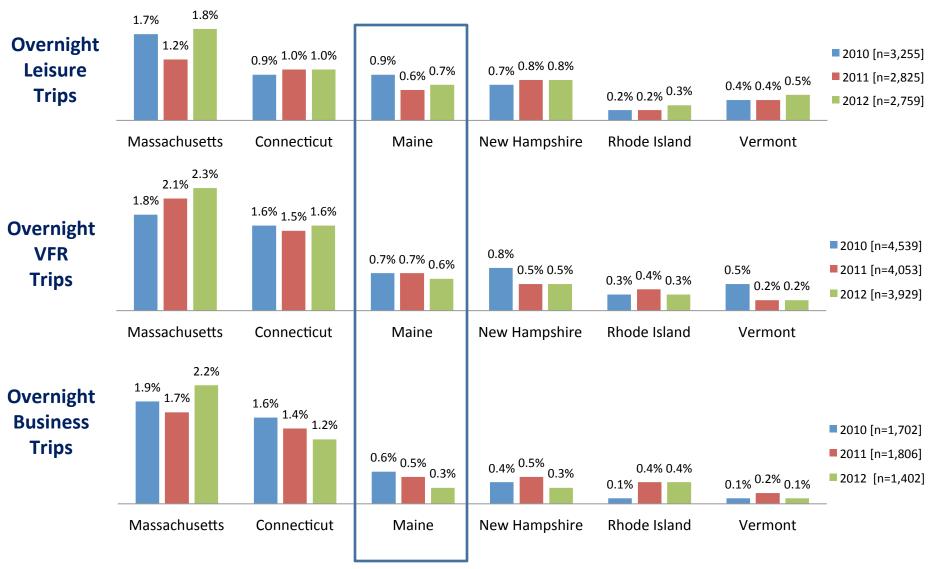




Nat'l Omnibus Q1. During the past four weeks, how many times have you taken a trip on which you spent at least one night away from home for either business, visiting friends/relatives, or leisure?



Maine's Market Share





Nat'l Omnibus Q2. In which U.S. state, Canadian province, or other country was the primary destination of each of these trips? Share of total trips taken by U.S. residents.

2012 Fall Season Highlights



Estimated Fall Visitation to Maine*

Estimates	2012	2011	12 vs. 11 % Chg
Overnight Visitors	4,592,205	4,438,633	3.5%
Leisure	2,954,873	2,218,467	33.2%
VFR	1,371,753	1,977,983	-30.6%
Business	265,579	242,183	9.7%
Day Visitors	3,377,225	3,435,773	-1.7%
Leisure	2,345,584	2,408,640	-2.6%
VFR	901,239	900,401	0.1%
Business	130,403	126,732	2.9%

- All leisure trips.
- VFR trips that are a general visit to see friends or relatives, a wedding, or a holiday visit.
- Business trips that are for a convention/conference/trade show or training/professional development.



^{*}For the purposes of visitation estimates, <u>only visitors on tourism related trips</u> are included. Tourism related trips include:

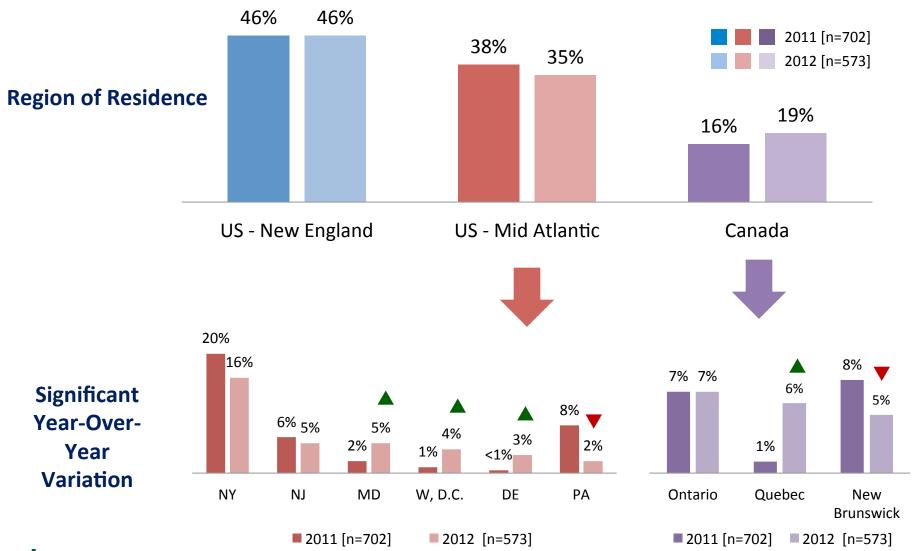
Age of Maine Visitors





Regional Q48. How old are you?

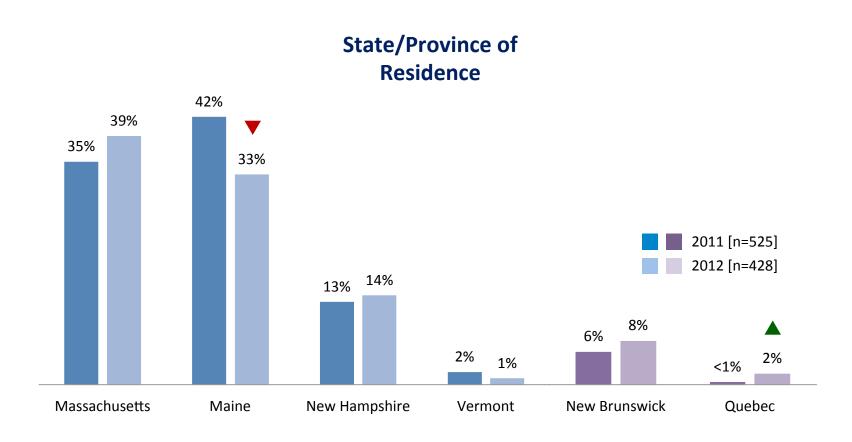
Primary Residence of Maine Fall Overnight Visitors





State/Province of Residence

Primary Residence of Maine Fall Day Visitors



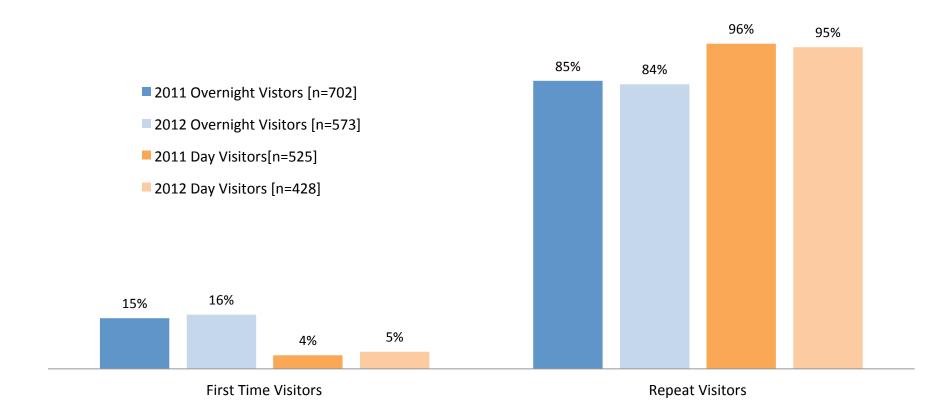








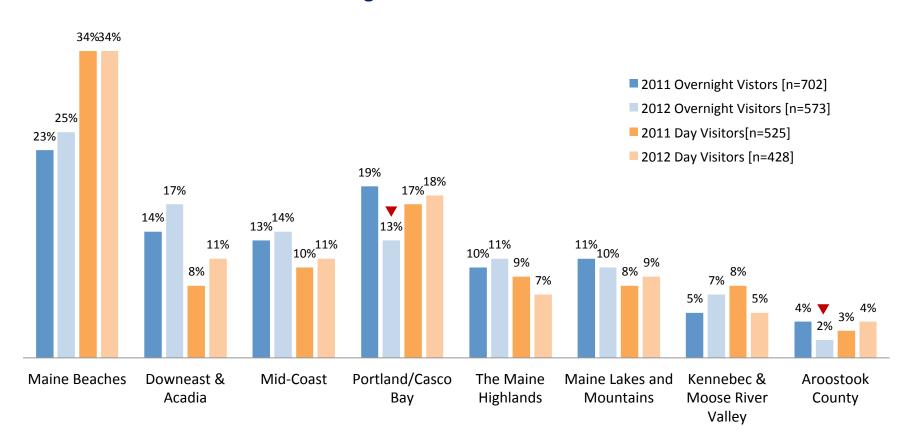
First Time and Repeat Visitors





Regional Destination of Maine Fall Visitors

Regional Destination

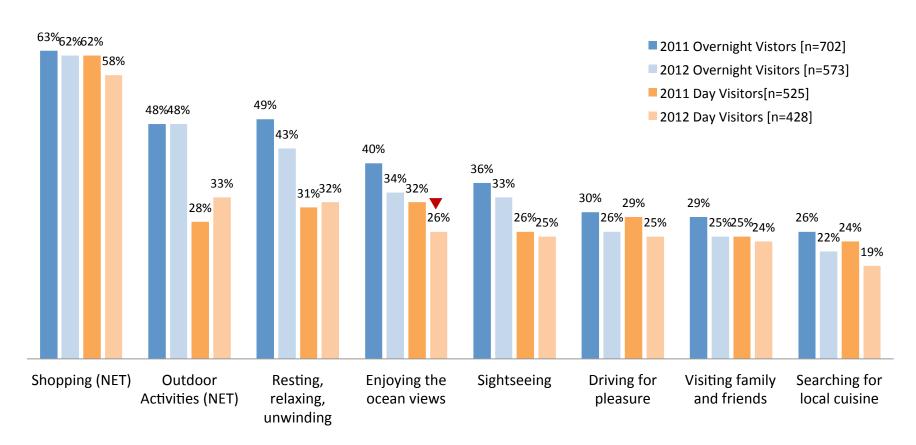






Trip Activities of Maine Fall Visitors

Trip Activities

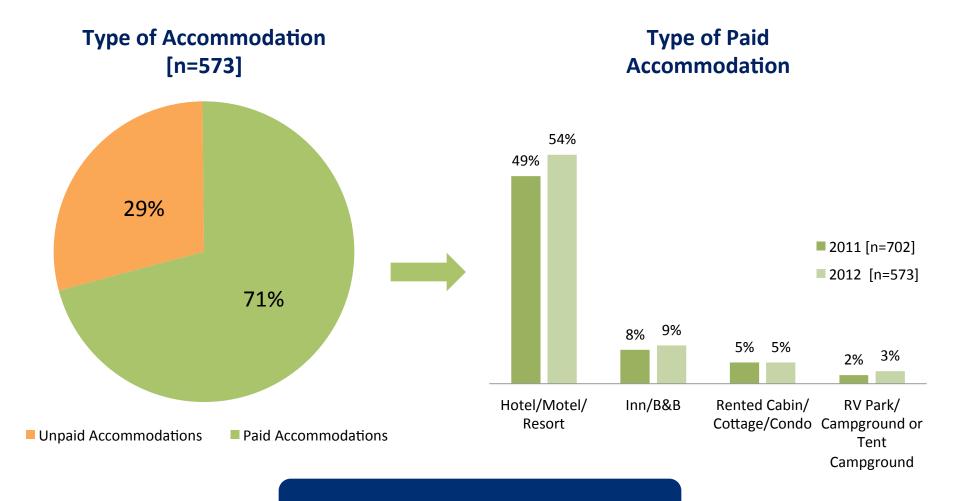




Regional Q32. In which of the following activities did you participate during this trip? (Please check all that apply) Day Q10. In which of the following activities did you participate in during your most recent trip to Maine? (Please check all that apply)



Accommodations – Overnight Visitors



Average Length of Stay: 3.4 Nights



Regional Q8. On this trip to Maine, how many nights were you away from home?
Regional Q27. In which of the following types of accommodations did you spend the most nights on this trip to Maine?



Average Spending – Overnight Visitors

Spending



Regional Q33. Please tell us the amount of money you and your immediate travel party spent on this trip in Maine in each of the following categories below.

[†]Food expenditures from 2011 and 2012 are not directly comparable due to the addition of the "grocery" category in 2012.

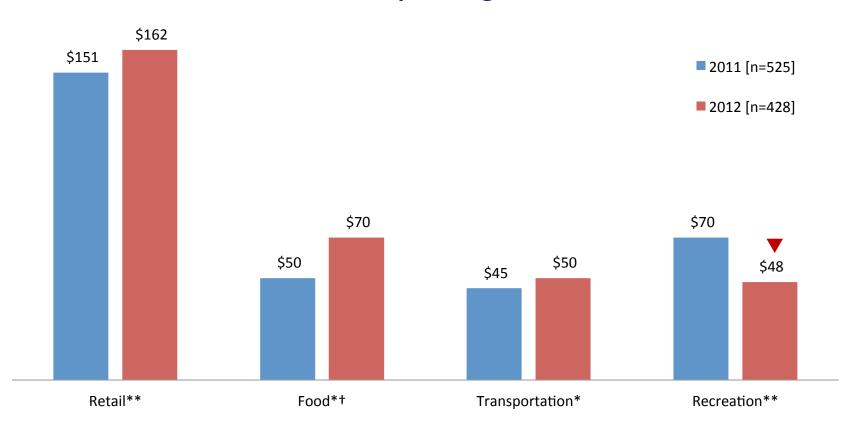


^{*}Median Expenditures

^{**}Mean Expenditures

Average Spending – Day Visitors

Spending



Day Q14. Please tell us the amount of money you and your immediate travel party spent on this trip in Maine in each of the following categories below.

[†]Food expenditures from 2011 and 2012 are not directly comparable due to the addition of the "grocery" category in 2012.





^{*}Median Expenditures

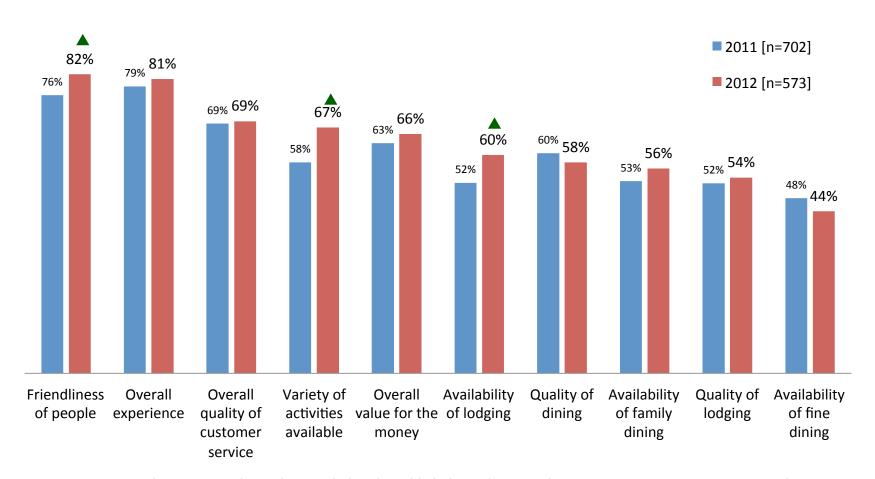
^{**}Mean Expenditures

Trip Evaluation



Maine Compared to Other Destinations – Overnight Visitors

Top 2 Box Rating – "Better than Others"



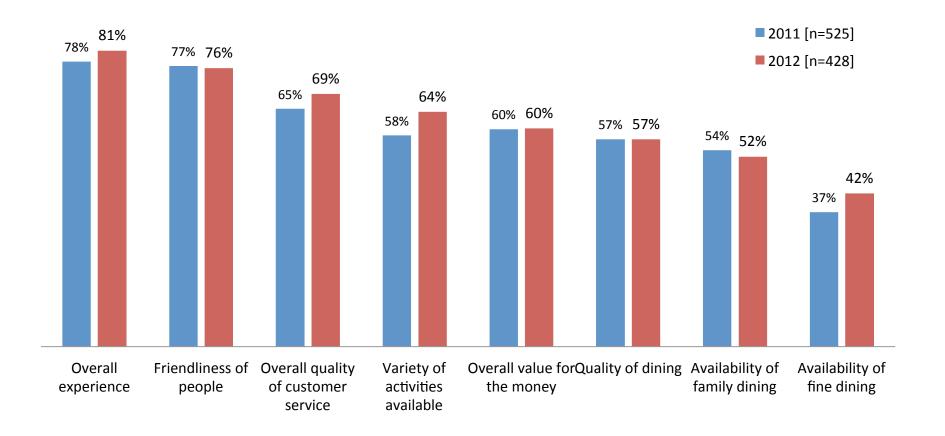


Regional Q34. Using the scale provided in the table below, please evaluate your trip to Maine as compared to other destinations you've visited.



Maine Compared to Other Destinations – Day Visitors

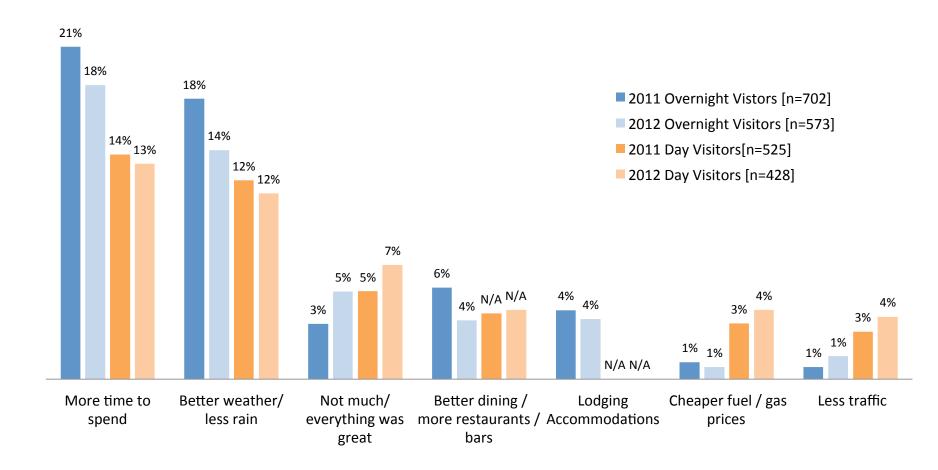
Top 2 Box Rating – "Better than Others"





Day Q13. Using the scale provided in the table below, please evaluate your day trip in Maine as compared to other destinations you've visited.

Aspect of the Trip that Could Have Been Better





Regional Q36. What do you wish could have been better on this trip in Maine? Day Q17. What do you wish could have been better?

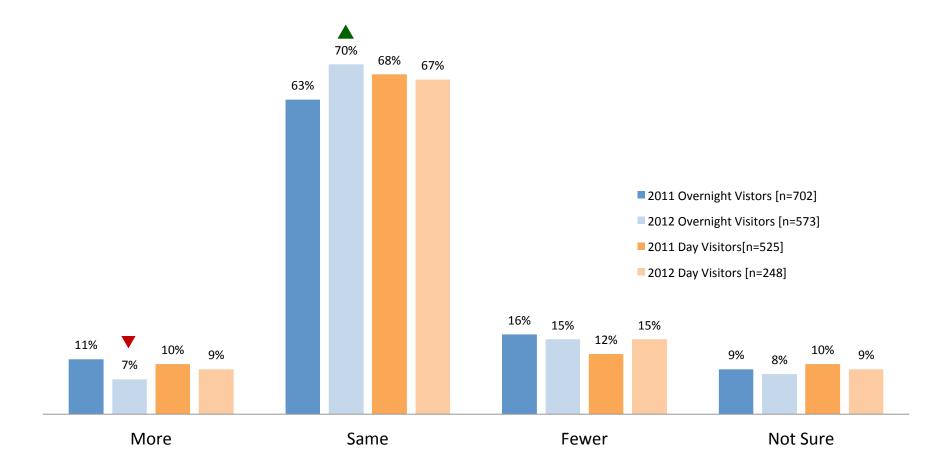


Future Travel Prospects



Future Intentions for Leisure Trips to Anywhere

Overall Leisure Trips Planned in Comparison to Last Year



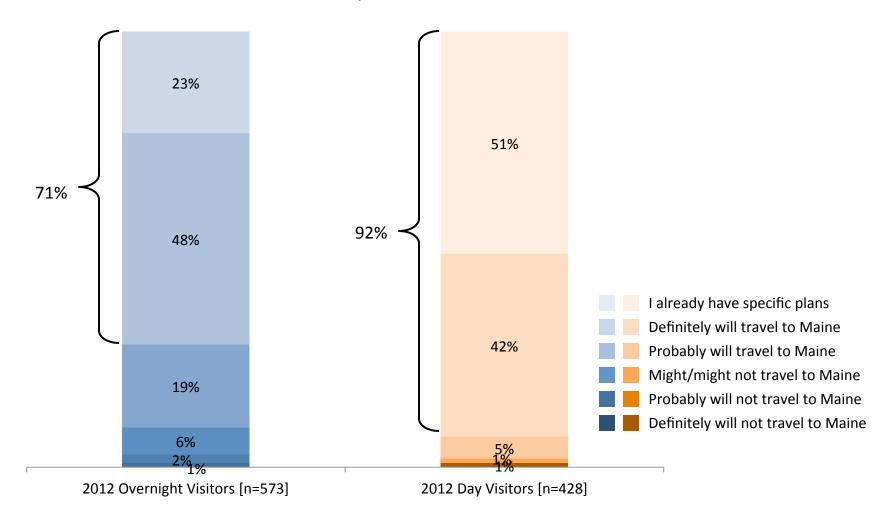


Regional Q46, Day Q23. Is this more, the same, or fewer than the number of <u>leisure</u> trips you took during the same period <u>last</u> year?



Future Travel to Maine

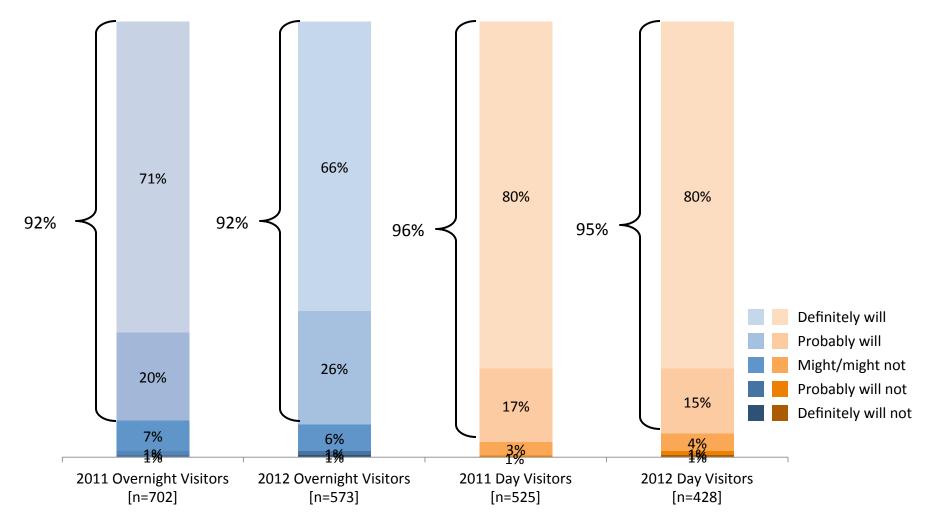
Likelihood of Trip to Maine in Next Two Years





Recommend a Trip to Maine

Likelihood of Recommending a Trip to Maine to Friends and Family





Regional Q38, Day Q19b. How likely will you be to recommend Maine as a vacation destination to friends or relatives?



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